

## MANAGEMENT TEAM

### JAMES MANNING

VICE PRESIDENT,  
ACQUISITIONS



**EMAIL**

[jmanning@balfourpacific.com](mailto:jmanning@balfourpacific.com)

**PHONE**

604.806.3358

Mr. Manning contributes years of experience in investment banking, corporate development and real estate investments. As a member of the Acquisitions team, he is directly involved in deal sourcing, underwriting, diligence and transaction execution.

Prior to joining Balfour Pacific, Mr. Manning was a member of the Mergers and Acquisitions group at BMO Capital Markets (TSX: BMO). At BMO, he worked on buy-side and sell-side M&A, asset acquisitions and dispositions, recapitalizations and restructurings across numerous industries. Prior to joining BMO's investment banking division, Mr. Manning was a member of the leadership development program at Manulife Financial Corporation (TSX: MFC) where he worked in corporate development and the investment division, focused on real estate investments. He began his career as an Investment Analyst with the Federal Government of Canada.

Mr. Manning holds a Bachelor of Arts (Honours) degree in Applied Economics from Queen's University and a Master of Business Administration degree from the Ivey Business School at Western University. He is a CFA charter holder.