

MANAGEMENT TEAM

MARK SCOTT

MANAGING PARTNER



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Mr. Scott has 40 years of experience in real estate finance, including 17 years of international real estate and corporate investment banking experience with the Bank of Nova Scotia's corporate finance division, Scotia Capital. During his career at Scotia Capital, he was Associate, Vice President, Director and Managing Director in Toronto, culminating in overall leadership of the Hong Kong and Vancouver offices, with responsibility for investment banking and corporate banking client management and coverage of a wide range of industries.

Mr. Scott has executed over US\$10 billion of real estate merger and acquisition, initial public offering, advisory, asset and company sales, and public and private debt financing transactions. He was lead advisor for the sale of the landmark 68-storey Scotia Plaza and the 40 Bay Street development site, both in Toronto.

During his decade in Asia, Mr. Scott advised companies on cross-border mergers and acquisitions and private placements. He was advisor to the owners of the Fort Bonifacio Global City project in Manila, Philippines, while he was a director of Asian Capital Partners, a boutique mergers and acquisitions firm based in Hong Kong.

Early in his career, Mr. Scott worked in property management with NuWest Developments and was asset manager for Morguard's national property portfolio of 220 buildings.

Mr. Scott holds a Bachelor of Arts degree from the University of Guelph, with majors in Economics and Management. He has served as board director of several public companies and is currently Chairman of Canada's Fraser Institute, a leading global think tank.